

1 Phone Ringing

2 SPENCER: Good morning.

3 LEE: Good morning Ms. Spencer. How are you?

4 SPENCER: How are you?

5 LEE: I'm good, good, good.

6 SPENCER: Good. How's LA treating you?

7 LEE: LA's been good, time to go.

8 SPENCER: Been good to you? It's time to go?

9 LEE: Time to go. Time to go.

10 SPENCER: It's been real. How was the party?

11 LEE: It was really, really nice.

12 SPENCER: They didn't put y'all out did they? I was

13 sitting there the other night. I said I hope they

14 don't get put out. LAUGH...

15 LEE: But you know, they were really; I was really

16 impressed I mean. I mean she has a, a very nice group

17 of friends. I mean very nice young ladies, you know,

18 they were mannerable. You know they, they, you know,

19 were, I mean they were average teenage girls; but they

20 were good girls.

21 SPENCER;Mm-hmmm, mm-hmmm.

22 LEE: You know they, I mean they, they never got loud

23 and because I was in the suite, but I was like on the

24 other end of the suite. And I never heard them you

25 know the entire time I was there. You know and then

1 at the restaurant. They just, they just really were  
2 mannerable children so.  
3 SPENCER; That is wonderful.  
4 LEE: It, it turned out very nicely. Very nicely.  
5 Thank you for everything you did, it was very, very,  
6 very UI.  
7 SPENCER: Good. Good, good, good. I'm glad they had  
8 a good time. Well you know we got our little birthday  
9 party going on next week. And y'all are welcome to  
10 come. Huh? Hello?  
11 LEE: And I'm looking forward to it. Hey, would you  
12 do me a favor?  
13 SPENCER: Mm-hmmm.  
14 LEE: Can you, what time, do I, what time am I  
15 supposed to leave UI, Dall...  
16 SPENCER: It's not till tomorrow isn't it?  
17 LEE: No mam, don't....  
18 SPENCER: You mean, you mean today or tomorrow?  
19 LEE: Today. I hope I leave today. If not, I'm, I'm  
20 start'in walking.  
21 SPENCER: Today's the second isn't it? He said I'm  
22 gonna start walk.  
23 LEE: Yeah, today's the second.  
24 SPENCER: Ahem. Ooooh D'Angelo don't get me to  
25 lying. You know what? Hold on I gotta go get my

1 computer...

2 LEE: Okay can you, can you...

3 SPENCER: ...outta the car.

4 LEE: And, and, and you need to pray with me for ah

5 our secretary 'cause I'm 'bout to let her go today.

6 SPENCER: Why?

7 LEE: 'Cause she's ignorant. 'Cause I called, I

8 called her this morning 'cause I wanted her to check

9 to find out what time the deal is. And I know

10 obviously she's not in the office. She picked up the

11 phone.

12 SPENCER: She told you I didn't pay her last week?

13 LEE: Did she, no she don't need to get paid. Tell

14 her UI...

15 SPENCER: Huh?

16 LEE: Tell her I'll pay her when I get back.

17 SPENCER: I told her you have to wait till next week,

18 we don't have any money. You know you're just gonna

19 have to hold on.

20 LEE: Yeah.

21 SPENCER: And I told her, I said, you know what? You

22 get paid before anybody in this hou, any anybody in

23 here gets paid.

24 LEE: That's right UI.

25 SPENCER: I said and, and we have always been

1 faithful in making sure that you're taken care of.

2 LEE: Right.

3 SPENCER;I said we don't have any money this week. I

4 said, we, you know, Ron and I sitting here trying to

5 figure out how to pay folk. So you got to hold on

6 till next week.

7 LEE: UI....

8 SPENCER: She'll be alright.

9 LEE: We didn't get a draw, we didn't get...

10 SPENCER: Huh?

11 LEE: We didn't get to pick up the draw this ah

12 Friday?

13 SPENCER: Well, well this is, this is what happened?

14 They're in California. So they can't sign checks.

15 They're waiting for them to come back to sign the

16 checks.

17 LEE: Well, they were supposed to be back yesterday.

18 SPENCER: Okay well, hopefully, 'cause, you know,

19 CHERYL signs all the checks.

20 LEE: Right. They were here. I talked to him ah

21 this weekend. So we did talk this....

22 SPENCER: So when CHERYL gets back, I'm giving them

23 until 12, 1:00 o'clock to, to get the checks down

24 there and then I'm gonna start calling 'em.

25 LEE: I'm gonna call 'em back.

1 SPENCER: Huh?

2 LEE: I'm gonna call 'em back. I did speak to, to,  
3 to BRIAN and, you know, about those two deals down  
4 there. So, when I get back...

5 SPENCER: What'd he say?

6 LEE: He said I'll handle it. Said you know they  
7 don't make the decision you know, so. I said alright, I  
8 said, you know, I'll wait until you get back I know  
9 you'll be back on Monday. So I'm not going, I'm not  
10 going pressure UI I said but the minute I get back,  
11 UI there will be pressure.

12 SPENCER: Mm-hmmm.

13 LEE: You know so. Give him a few minutes to get  
14 their act together.

15 SPENCER: Good. Yeah....

16 LEE: UI

17 SPENCER: UI...okay let me open up my computer  
18 here. Ahemm, you know, I think I, today is the second  
19 isn't it? You are supposed to be coming back today.

20 LEE: Yeah I think, I think it at 3:00 o'clock or  
21 something like that.

22 SPENCER: Yeah because you weren't gonna get in till  
23 like 9, 8:30 or 9.

24 LEE: Right yeah that sounds UI. I was trying to  
25 see if I can get on an earlier flight. No, I'm not

1 gonna touch 'cause I got to be with my niece today.

2 SPENCER: So ah this thing with UI...?

3 LEE: No, I called her. I just called her a few

4 minutes ago. You know to have her to find out what

5 time the flight came in. And she picked up the phone,

6 she said, what? I said excuse me. She said, what? I

7 said click. Hung up in her face.

8 SPENCER: Mm-oooooh.

9 LEE: Said no, I, I don't have to accept this. This

10 is, this is unacceptable ...

11 SPENCER: Well, Father God, we just ask you to just,

12 we just thank you, Father God, for an opportunity so

13 we can serve you everyday. We just thank you for

14 waking us up this morning UI, for your patience with

15 us. We just thank you for the opportunity to, to, to

16 be in a position that we, that you have given us favor

17 and we wanta do your will Father God. But, it's not

18 about us, Father God, and we just thank you for the

19 team and the people that you've put into our lives

20 that we have common interest and that we know that you

21 come first Father God and we just never lose focus on

22 that. And we just love you Lord; we just know that

23 you are sovereign and you're in everything that we do

24 and we just thank you for that. Father God we just

25 pray for our team. We just pray for each other that

1 we don't lose the focus, that it's not about us. And  
2 we just wanta continue to, to be in your will that you  
3 continue to bless us in the things that we do  
4 everyday. And we just thank you for D'ANGELO. We  
5 just thank you for RON, we just thank you for myself  
6 and we just thank you for the love that we have for  
7 you. And we thank you for having such UI oh God  
8 that we don't mistreat our relationship with her and  
9 we don't take advantage of the relationship and the  
10 love that you have in her. That she's willing to  
11 serve us through you. And we just thank you God and  
12 we just ask for you to just protect our office God  
13 that, that nothing obstructs our, our desire to, to be  
14 in your will, Father God, that when people come into  
15 our office they know that there's love there. They  
16 know that there, there is integrity there. That there  
17 is character there and it UI about you, Father God,  
18 an we just pray that you just continue to guide us.  
19 Continue to allow you to, to show people UI to use us  
20 to show your love, Father God. We just thank you for this  
21 day, Father God, and we just thank you for your love  
22 and we just thank you for your patience in Jesus name.  
23 LEE: UI  
24 SPENCER: UI  
25 LEE: Amen. That was timely, right on, right on,

1 right on cue. LAUGH... Amen. I thank you for that.  
2 SPENCER: Mm-hmmm.  
3 LEE: Sorry, I, I, I just I wanted add, add to that.  
4 I just pray Father as I pray everyday this prayer  
5 Father and I pray that you would bless me. Bless RON,  
6 and you would bless ANDREA. Would bless our families,  
7 Father. You would bless our children's teachers, and  
8 their students, faculty and staff Father and our  
9 church family. Our individual families Father, our  
10 extended families. You will bless us indeed. That  
11 you'll enlarge our territory Father to handle UI.  
12 That you would keep us from all hurt, harm and danger  
13 as you did it for, Jabeth, Father. I believe I say  
14 that you're doing it for us. I thank you for the  
15 power, Father, to get well, Father. I thank you that  
16 the blessings that you bring will add no sorrow. I  
17 thank you Father, that as we prosper our souls  
18 prosper, Father. I thank you for the favor of the  
19 Lord Jesus to be upon our lives Father each and  
20 everyday. Father, when it's all said and done that  
21 you're glorified in everything we do. And Father,  
22 that someone might see our good works and glorify you  
23 UI. Father, we thank you because you said in the  
24 Word if you'd be lifted up that you would draw men and  
25 women unto you. For that, Father, we are glad that we



1 are proclaimed UI Father, through everything we do.  
2 And Father, I thank you Father, for the kindred spirit  
3 and I thank for being our provider, and Father, you  
4 said that you would meet all of our needs according to  
5 your riches in glory, Father, and for my faith to  
6 believe it's done. In the name of the Lord Jesus.  
7 SPENCER: Yes, amen. Okay ah you leave today at  
8 3:55.  
9 LEE: Okay.  
10 SPENCER: And you get back at 9 o'clock.  
11 LEE: Lord Jesus. UI,....  
12 SPENCER: It, it'll, it'll be you know what? That,  
13 that 3 o'clock will be there before you know it so  
14 just....  
15 LEE: I know. It is and my boys said if I am not in  
16 Dallas when they wake up in the morning, they are not  
17 going to feel me. LAUGHING..  
18 SPENCER: They're gonna be hot.  
19 LEE: Ooooh.  
20 SPENCER: You know what daddy? You know what daddy?  
21 I don't know about your clock.  
22 LEE: Yeah, they, D'ANGELO...  
23 SPENCER: But, my clock says.  
24 LEE: ADAM called me, said, so how is everything in  
25 Los Angeles?

1 LAUGHING...

2 SPENCER: LAUGHING...

3 LEE: How are things in Los Angeles dad?

4 SPENCER: How is everything? Do you remember me?

5 LEE: Yeah. So how's everything going? So how was

6 the party you know? UI and would call me every hour

7 on the hour.

8 SPENCER: Well how is, how are things going? Do you

9 need anything?

10 LEE: Do you need anything? Are you okay?

11 SPENCER: Do you need anything?

12 LEE: Yeah UI...

13 SPENCER: Can I do anything?

14 LEE: Are you safe? Are you safe? Is everything

15 going okay? Is anybody I need to talk to for you or

16 any prayer....

17 SPENCER: In anything?

18 LEE: Anything.

19 SPENCER: Anything. LAUGHING... Kids are so funny.

20 LEE: They are, they are, but we had a really good

21 time. The party was very nice. Sally wore me out so,

22 you know, so I spoke with my parents on yesterday and,

23 and you know ANDREA, I slammed my finger.

24 SPENCER: What'd you do?

25 LEE: In my rent-a-car door. And my finger is blue.

1 SPENCER: You been soaking it in something?  
2 LEE: I have. It's been like this for about two days  
3 now. And...  
4 SPENCER: Hmmm.  
5 LEE: All day Saturday I could nothing but sleep.  
6 I was so...  
7 SPENCER: In so much pain.  
8 LEE: Pain and then yesterday I couldn't even make  
9 it, I, I finally went to my parent's church yesterday  
10 and I just you know I was telling UI about it. She  
11 said you got to preach to the pain. LAUGH... And  
12 that's UI....  
13 SPENCER: Oh, they had you say a word yesterday?  
14 LEE: Yeah, they did, did disregard the fact that I  
15 was that in so much pain.  
16 SPENCER: Ohhhh. Well just go on and preach to it.  
17 They, is that what they told you?  
18 LEE: That's what poppa told me.  
19 SPENCER: LAUGHING...  
20 LEE: Preach to the pain baby.  
21 SPENCER: Can't throw UI, you gotta keep, you gotta  
22 go through it.  
23 LEE: Gotta go through it so I...  
24 SPENCER: You gotta go through it.  
25 LEE: UI through it and hang back UI LAUGH... and

1 then I got up I said come on you gotta, you can't just  
2 let your time here be ruined. Get UI...  
3 SPENCER: Oh. Just get up...  
4 LEE: UI  
5 SPENCER: Shake it off and keep on going.  
6 LEE: Yeah UI keep my, I got up and just kept on  
7 going. Kept on going. My dad was talking about he  
8 needed lance it. He said what, what's making it blue  
9 is this blood is backed up in your finger. I said dad  
10 I, I'll wait till I get home and I'll go to my doctor  
11 and they'll let me know what to do.  
12 SPENCER: What'd he tell you to do to it?  
13 LEE: He said lance it. He said if you, you know,  
14 prick it till the blood can come out, he said that's  
15 all they gonna do at the doctor's office is lance it.  
16 I said' I'll let them do it' 'cause they'd numb my  
17 finger.  
18 SPENCER: Mm-hmmm. Well, you can put some ice on it  
19 and numb it.  
20 LEE: Yeah, but I hurt, hurt.  
21 SPENCER: UI. And you definitely, you can't put  
22 any heat on it.  
23 LEE: Mm-hmm.  
24 SPENCER: Mmmmm-mmmmm.  
25 LEE: Then I had' ah, I had a glass of wine other

1 day. And I get, you know, and wine I guess it, it, it  
2 thins your blood so it's, boy I want you to know it  
3 started throbbing. Just rushed down to my finger.  
4 SPENCER: Oh no.  
5 LEE: I said no UI. I can't do this, I can't do  
6 that.  
7 SPENCER: Did we tell you we had a good time at the,  
8 ah, at the, ah, we told you about that. We were in  
9 there cutting up UI at the debate.  
10 LEE: At the debate, yeah.  
11 SPENCER: Oh man we were cutting up.  
12 LEE: How was, how was everything going UI debate I  
13 mean, have you heard it....  
14 SPENCER: It was, have I heard any UI?  
15 LEE: Have you heard the statistics about the strong  
16 mayor stuff?  
17 SPENCER: Well, you know, they just say that it's  
18 split. You know, right now they're depending on the  
19 Southern Sector to see which way they're going to UI  
20 roll. Ahem and you've got some that are just mis-  
21 directed. The general public that you know nothing's  
22 going on in, in the years that they've been doing  
23 this. Well, how do you know? What have you done?  
24 What have you actively done to, to help the situation.  
25 If nobody hears your voice, but you, statistically no

1 nothing's going to get done. So you know the  
2 churches, they had a big church ah movement on  
3 yesterday getting the, you know, wanting the, the  
4 members to go out and vote against the strong mayor.  
5 So...  
6 LEE: So have, so have you read the headlines this  
7 morning at all? UI they call the super Sunday.  
8 SPENCER: Yeah they call the super Sunday. I, I've  
9 not read anything. I've been kinda making some phone  
10 calls on this morning so I haven't read the paper this  
11 morning. But ah you know they just had their super  
12 Sunday on yesterday to try to make that push. And are  
13 they still having early elections this week? Early  
14 voting?  
15 LEE: Yeah it ends today.  
16 SPENCER: Okay well I probably need to go do that  
17 'cause I, I won't do it on Saturday.  
18 LEE: Yeah, I need, I wish I was there; I would have  
19 already voted 'cause I certainly don't wanta be, UI  
20 it UI of all that stuff.  
21 SPENCER: No, I don't like doing that so. UI I'll  
22 go get a newspaper and, and, and, and look and see  
23 what they wanta do. See what they're talking about.  
24 LEE: And e-mail me. Give me a little note of  
25 whatever it is I'm gonna ...NOISE... call Don. Tell him

1 UI get caught up on my politics.

2 SPENCER: UI

3 LEE: I, I feel like I was, I've been away through,

4 you know, Friday.

5 SPENCER: You've been out of synch?

6 LEE: Yeah, I've been UI....

7 SPENCER: Mm-hmmm.

8 LEE: Oh no, going on what is going on my UI.

9 You know? LAUGHING... Then I had to be UI.

10 SPENCER: Let me tell you this before I forget.

11 Friday TREC is meeting with Urban League. Did you get

12 my e-mail on that?

13 LEE: I did, but I thought it was in application.

14 Did they say they met, they meeting this Friday or

15 next Friday?

16 SPENCER: They're meeting this Friday on the 6th.

17 LEE: Cool.

18 SPENCER: Okay? So we'll just need to get with

19 Beverly 'cause I'm not sure we have to be there or

20 not, and we probably; I don't know. We probably don't

21 need to be there.

22 LEE: Okay, okay.

23 SPENCER: But you, you know. I, I, my, my thought on

24 it so that there's a clear separation.

25 LEE: Right.

1 SPENCER: They already know that we're involved, but  
2 I don't think that we probably; I don't think we need  
3 to be there.  
4 LEE: Right. BEVERLY understands the, ah...  
5 SPENCER: Mm-hmm.  
6 LEE: Because, what BEVERLY wants to do is, ahem,  
7 I always try to tell her how we're gonna divvy things  
8 up. You know and so she was cool with that. And, ah...  
9 SPENCER: Now what are we giving now?  
10 LEE: Well we, we told, I told her depending on what  
11 we get, I know if we get the full amount ah then  
12 whatever the cost of the actually do the study that's  
13 what we would do; the difference we'll do fifty-fifty.  
14 SPENCER: Okay, because basically all we were really  
15 using was ULI. I put the AI, AIA in there but we can  
16 discuss that when you get back.  
17 LEE: Yeah, well you know actually, you know, BEVERLY  
18 said and then one of the things she said that she  
19 could do that herself. And she said, 'cause I told  
20 her I said well BEVERLY I said go down there and, you  
21 know, open up your company what, whatever I mean  
22 that'd be a whole lot cheaper.  
23 SPENCER: Mm-hmmm.  
24 LEE: You know, and you could just kinda bring in, I  
25 mean, we're gonna, we're gonna work it out on how we



1 can do this.

2 SPENCER: I reserved those dollars in the event. So

3 there's, there's money in there to do that.

4 LEE: Right. So. I think, I, I think we can, we

5 can, we can work it. We're gonna get some benefit out

6 of it. I mean she's really open to it. ... So

7 we gonna get it done.

8 SPENCER: Is she gonna do UI?

9 LEE: Yeah, I told her, I said you know you just go

10 on and capitalize on some of these dollars.

11 SPENCER: You need to do that.

12 LEE: It doesn't make sense, I mean, particularly, you

13 know, I said we can use you, you know in more

14 ways than one.

15 SPENCER: And then power some other people to help,

16 to build a team.

17 LEE: Absolutely.

18 SPENCER: Hey, whatever happened to TODD in, ah,

19 what's his wife's name? BARBARA?

20 LEE: Yeah. I'm not quite sure. I think that ahem I

21 don't know. They said they still gonna do it whatever

22 so I just kinda; that'd be cool. Take it at their own

23 pace.

24 SPENCER: Mm-hmmm. I did meet with PACE on Friday.

25 I kinda gave, I'm giving them a, a revised proposal,

1 you know? And ah, and so, you know, RICHARD just  
2 needs to make up, make up his mind. I told him it's  
3 gonna be \$2500 a month to manage your project up, up  
4 to sending it through ahem re-zoning. And whatever  
5 you want us to do after re-zoning is, is something  
6 additional. All you're wanting us to do is take it to  
7 zoning process for you.

8 LEE: Right. Right.

9 SPENCER: And so he's gonna have to break that down  
10 and he has to realize that there's different costs for  
11 everything. You, you're basing us paying us as  
12 administrator for, to get that stuff done for you.

13 LEE: Right. Right. Right. Right.

14 SPENCER: So that's where I left it, and ah I gotta  
15 touch base with the engineer today about Camp Wisdom.  
16 Hey, I, you know what? I need a house for, and, and  
17 I'm gonna move out of my house by August so kids can  
18 get to school?

19 LEE: UI

20 SPENCER: That I'm putting 'em in?

21 LEE: Yeah.

22 SPENCER: Ahem, MARLA's gonna go to Oak Cliff.

23 LEE: Mm-hmm.

24 SPENCER: And COURTNEY will probably go to Trinity.  
25 Where else, what else is a good school over there,

1 D'ANGELO, for COURTNEY?

2 LEE: There is, ah, I think COURTNEY ought to go to,  
3 try to get in ARCH MAGNET.

4 SPENCER: Well help me figure that out. You know  
5 what I'm saying?

6 LEE: She is, she's gonna, she's gonna have to ah,  
7 she's gonna have to apply. That's what UI...

8 SPENCER: Right.

9 LEE: When they had the open enrollment, you know,  
10 she should have been able to apply 'cause I think they  
11 put everybody in for next year. So another school if  
12 you want to put her, there's, ah, ah, an Episcopal  
13 school called UI you know another good street is  
14 Tyler Street.

15 SPENCER: I heard, that's the name of the school I  
16 was looking for. Let me write that down. Tyler  
17 Street?

18 LEE: Tyler Street. Yeah, it's a good school.

19 SPENCER: Where is that at? On Tyler Street?

20 LAUGHING...

21 LEE: Yeah, off of Tyler Street. Off of Tyler Street  
22 in Jefferson; it's not far. It's probably about, you  
23 know, another good school she can go to is Bishop Don.

24 SPENCER: That cost too much; I don't wanta afford  
25 \$900.00 a month.

1 LEE: Yeah, okay. Ahem, I mean, you know, then of  
2 course she's right outside of DeSoto, so she can go to  
3 any of those schools.

4 SPENCER: Well Trinity is like, trinity Christian...

5 LEE: Oh, Trinity is good. Trinity's good.

6 SPENCER: So I'm gonna UI Street and Trinity  
7 Christian. Bishop DON, I don't, that's \$900.00 a  
8 month, I'm not gonna, I can't afford that right now.  
9 I don't want, I'm, I'm that's not necessary. Ahem I'm  
10 gonna check those two. Mar, I'm getting MARLA  
11 registered this week.

12 LEE: Hey, how did...

13 SPENCER: And, go ahead.

14 LEE: How did you, you mentioned you left a message  
15 about ah Vicki not to worry about that.

16 SPENCER: Right. That the realtor said that he was  
17 mistaken. I called him back. I said you only, don't  
18 do that again. If you not clear, and you thinking you  
19 saw something, I said 'cause you're getting to UI  
20 you're getting ready to really make a, you're getting  
21 ready to stir up some stuff.

22 LEE: Right. Right. Right. Right. Right. Tell me  
23 how did he overlook that?

24 SPENCER: He was, he got two contracts confused. I  
25 said well you were adamant about your certainty about

1 that and I, you know, you need to be clear.

2 LEE: Yeah, 'cause I UI....

3 SPENCER: Because so I said you really made me kinda.

4 I had, I had to deal with that this weekend. So over

5 the past couple of days because I'm, said okay you

6 know I'm having to deal with her, and I really want

7 the best for her and this is happening.

8 LEE: Yeah, well I'm glad...

9 SPENCER: You know she's getting ready to do Camp

10 Wisdom. Camp Wisdom cannot be a, ahem, Camp Wisdom is

11 gonna be a big deal.

12 LEE: Right.

13 SPENCER: That's gonna be a nice development over

14 there. She could make some serious money over there

15 and be very successful. I had to really deal with

16 that the past couple of days D'ANGELO.

17 LEE: Yeah I mean that, that is, I mean, I'm so, I'm

18 just, I think I'm probably as excited and I'm more

19 excited about that project because I really like, I

20 mean, I just really I could just see us doing a lot of

21 those. Just hod, bunch of hodge podge at least you

22 know.

23 SPENCER: Finding some little nook and putting it on

24 there. There's a piece of property on what's the name

25 of that street, that back street like you're gonna go

1 to Lancaster? Is that Corinth?

2 LEE: Corinth yeah. Hey did, do you know if Kyle put  
3 that other piece of property under contract?

4 SPENCER: I, I can't answer. I don't think so.

5 LEE: Well, I know, I UI...

6 SPENCER: But, ah, we, we want, I had already asked  
7 VICKI, to go ahead and do the contract for ahem  
8 Hampton. I, I don't know, we'd have to call RON and  
9 see if he was able to contract that other property you  
10 were talking about.

11 LEE: Hey, I was telling, I called DON the other day.  
12 BILL, BILL FISHER called me and said that, ah, ahem I  
13 had mentioned to, to KATHY that, ah, it  
14 was my understanding that BILL's property in default,  
15 and I mentioned it to her. So you know UI to her  
16 telling like I mentioned it to UI. You know, didn't  
17 say it very nicely 'cause BILL called me and says and  
18 asked me was I spreading rumors about him. I said no  
19 I said I, I mentioned it to CAROL I mean to, to  
20 KATHY...

21 SPENCER: KATHY NEALY?

22 LEE: Yeah, to KATHY NEALY just as a concern issue  
23 that, you know, if that's the case, if that's not the  
24 case and that's what is being said and that's, you  
25 know the thing that I said to her and I said I, I'm

1 not you know said she's the only good person I've said  
2 that to. You know outside of, you know, my office. I  
3 just wanted you to know that's what I'm hearing. So  
4 you can take that for whatever it's worth. He said  
5 well I sure that the deal is going forward and you  
6 know Darren and I we never did strike a deal and, and  
7 so forth and so on. I said well, you know, I don't  
8 need to hear any particulars about that. I said you  
9 know I'm through with that I've moved on regarding  
10 that stuff so whatever you, happens, happens great,  
11 fantastic. He said well, I want to get together and  
12 do something sociable. I said okay cool. Like man I  
13 don't want to do nothing sociable with you.

14 SPENCER: Mm-hmmm. UI. LAUGHING... You can't trust  
15 em any further than you can throw 'em.

16 SPENCER: Where is he anyway? Is he here?

17 LEE: Yeah, he's here. He's you know UI thought  
18 the deal was closing. I really, really want us Andrea  
19 and I really need you to help me, stay focused on  
20 this. And I know we got a lot going on. Is really  
21 need to get ahem, the UI tax credit deals on our  
22 side of the SRO. We need to get and I'm really  
23 thinking. No, we can't do one on that property on  
24 Hampton 'cause, because it's, it's too close to that  
25 other piece of property.

1 SPENCER: D'ANGELO, there's a piece of property on  
2 Corinth.  
3 LEE: On Corinth where off, ah, off of Camp Wisdom?  
4 SPENCER: No. The, ah, park where you're going  
5 toward Illinois.  
6 LEE: Corinth and Illinois?  
7 SPENCER: If you cross over the bridge that, like  
8 some UI station?  
9 LEE: I'm looking at that track of land that sits,  
10 sits right off of Corinth it's, ah, it's, it's, ah,  
11 it's a for sale sign on it?  
12 SPENCER: Yeah, it's facing Corinth.  
13 LEE: Yeah, I know exactly where you're talking  
14 about. And it's kinda near REGINE right?  
15 SPENCER: Right.  
16 LEE: Yeah, yeah but I mean that, I think that'll be  
17 great. As a matter of fact there's a piece of  
18 property right on the corner of Corinth and Morrell.  
19 SPENCER: Corinth and Morrell, this is not the same  
20 one I'm talking, you know which ...  
21 LEE: I know, I know the one you're talking 'cause  
22 it's across the street from an existing apartment  
23 complex right?  
24 SPENCER: I, I think so.  
25 LEE: Yeah. I know where you're talking about.



1 Yeah, I think that would be good 'cause I think the  
2 challenge is, is the topography because I think  
3 there's a receding thing.

4 SPENCER: I think it drops in the back. Mm-hmmm.

5 LEE: Yeah, I think it drops off in the back and I'm  
6 UI have to build too close to the, to the curb and  
7 we'll have to get a variance for all of that stuff. I  
8 don't know if that would, you know, would work. But,  
9 I don't know, I don't know what's behind...

10 SPENCER: Hmmm.

11 LEE: ...those trees. So it may be enough behind  
12 those trees in order to get it done.

13 SPENCER: But I, I don't, I'm gonna call; I'm gonna  
14 drive by there today and get the number off of there.  
15 What other piece were you thinking about?

16 LEE: There is a piece right on the corner of Corinth  
17 and Morrell. It's right across the street from that  
18 Texaco gas station.

19 SPENCER: Corinth and Morrell. I think I know what  
20 you're talking about.

21 LEE: And I think I think they were gonna build a  
22 church there, but for whatever reason I don't think  
23 the church is gonna be built. And we might need to  
24 talk to the church and see if we can buy that property  
25 from them.

1 SPENCER: Mm-hmmm.

2 LEE: 'Cause, I think that would be a good site

3 cause I don't think there are no well, ah, ah what's

4 his name? OJI. OJI's. piece is not far from there.

5 OJI's. piece is about, and it's not even three years

6 old so we, we unless we get a 4% deal.

7 SPENCER: Hmmm.

8 LEE: 4% deals are good for rehabs.

9 SPENCER: Okay, okay, okay, okay.

10 LEE: And there's a rehab actually a piece of

11 property right at Polk and 67. I mean it's probably

12 about....

13 SPENCER: Polk?

14 LEE: ...and 67; it's about 400 units.

15 SPENCER: Huhhhh.

16 LEE: And it really need to be rehabed and, actually,

17 my frat brothers knows, knows the owner and so he said

18 he was gonna get the number for me but I hadn't talked

19 to him in a couple of weeks. Ah, because we really

20 need to get a couple rehabs in there so we can get in

21 this 4% round.

22 SPENCER: You know what, let's kinda concentrate this

23 week on that.

24 LEE: Yeah.

25 SPENCER: I think we kinda got a, I don't wanta say a

1 slower week, but right now we're kind of in between,  
2 we're waiting for the numbers to come back on Cedar  
3 Crest from, from, ah, J.P. Morgan Chase. We're  
4 waiting for KYLE and CDK to have spoken to Mr. SPIEGEL.  
5 Ahem I think we got some, let's make some time to go  
6 driving around UI.  
7 LEE: Yeah. I think, I think I remember talk to RON  
8 and RON said that, that Mr. SPIEGEL ah was saying  
9 that, that he wanted to withdraw his LOI. And, and,  
10 and because he, he believes that he has a contract  
11 with the state. And then KYLE told me...  
12 SPENCER: Okay, I remember that conversation, yeah.  
13 LEE: And, KYLE was saying well the contract said  
14 that if you had a contract with the state, then you  
15 would consider you know increasing the price. You  
16 didn't say that the contract would be...  
17 SPENCER: You did not say withdraw.  
18 LEE: Right. So, I think that he, that the lawyer,  
19 ah, sent to him as a statement to that affect. I mean  
20 this guy's an ass hole, but you know the ah the, the  
21 state contract is not gonna happen. I mean it's not  
22 gonna happen so....  
23 SPENCER: UI  
24 LEE: But, the bottom line is,...  
25 SPENCER: He is a trip.

1 LEE: That is gonna backfire on 'em and then he's  
2 gonna come back and then we gonna challenge him on the  
3 number.  
4 SPENCER: He is a trip.  
5 LEE: Yeah. I think it, it's all gonna work out.  
6 It's gonna work out in our favor so I'm not tripping.  
7 I'm not tripping at all.  
8 SPENCER: UI.  
9 LEE: Well, I, I'll get in and ahem tell Monique that  
10 I'm you know to just stay at home 'cause we don't need  
11 no attitude today. She ain't there anyway.  
12 SPENCER: She ain't there anyway.  
13 LEE: Yeah just, you know, just tell her that you  
14 know MONIQUE just go ahead and you know I talked to  
15 D'ANGELO, and ahem, just go ahead and take the day  
16 off; we'll take care of you for the day. And when,  
17 when he gets back, then we'll take care of that, the  
18 money deal. Then I think I'm just gonna let her go.  
19 You know I think we have a better, you know, probably  
20 look at bringing Hope in or somebody. But we can  
21 really get something for our money.  
22 SPENCER: Mm-hmmm.  
23 LEE: You know so.  
24 SPENCER: Well, I'm just letting you know about Ms.  
25 UI deal, hemming and hawing around. Have you talked

1 to her? I'm sure you haven't.

2 LEE: To KIM?

3 SPENCER: Yeah.

4 LEE: I haven't talked to her.

5 SPENCER: Well I'm gonna UI her. I'm gonna talk to  
6 her today and tell her, see she told me again on Fri,  
7 Thursday that they were gonna be mailing my computers;  
8 and that they were gonna be over one day delivery and  
9 on Saturday. And I told William if there's a package,  
10 I said I'm expecting some big packages, call me, no  
11 phone call. I'm assuming that they didn't come. I'm  
12 gonna check in with her again today. I'm telling her  
13 if she don't have my money or computers by 3:00  
14 tomorrow, I'm pressing charges against her.

15 LEE: Yeah, I mean, you, you gotta do what you gotta  
16 do. That's the bottom line. Just gotta do what you  
17 gotta do. I hate that, to agree to that, but she took  
18 you know, I mean, it's just, I mean you just can't let  
19 people do you like that. Just can't. You just cannot  
20 UI...

21 SPENCER: I hate to do it, but she's...

22 LEE: UI...

23 SPENCER: You've not left me any choice.

24 LEE: Right. Right.

25 SPENCER: I, I, there's no way. It would be

1 different if I had put it on my credit card D'ANGELO.  
2 And I could, I could, I could debate and reverse the  
3 charges on my credit card. But I can't do that.  
4 LEE: I mean I kinda, I mean, we have no other  
5 recourse. No other recourse so. Talk to her and let  
6 her know. UI you know. That I'm gonna do it.  
7 SPENCER: You know.  
8 LEE: I'm gonna mention it to D'ANGELO and RON and,  
9 and we're gonna move forward there. Let her know that  
10 she, you know. I, I just really hate that. I just  
11 really hate, hate that. I really, really do.  
12 SPENCER: I hate it too but you've given me, you got  
13 KEITH, you got KEITH blowing smoke up my butt. And  
14 then I don't know what I'm gonna get.  
15 LEE: Right. UI  
16 SPENCER: When you, whenever you decide to get me  
17 some computers, Mr. WALLACE came and they're  
18 complaining their computers were old. I don't know  
19 what I'm getting.  
20 LEE: Whatever did ah did THOMAS ever tell you, you  
21 know, what happened with his stuff?  
22 SPENCER: With who? Mr., Mr. WALLACE?  
23 LEE: Yeah.  
24 SPENCER: He said that the computers he got were a  
25 couple years old. He had, he had UI, he, he's no

1 longer doing his computer stuff?

2 LEE: Mm-hmmm.

3 SPENCER: And so these computer UI she got, he

4 can't really put any software on 'em because they

5 crash because they don't have enough memory on 'em.

6 And basically he shouldn't have spent more than a

7 hundred, hundred, \$200.00 on that stuff.

8 LEE: Yeah 'cause they were UI rebuilt stuff.

9 SPENCER: He said it was a waste of my money. I

10 said, and he told me how much he spent, I showed him,

11 I said let me show you how much I spent. He said well

12 I don't have nothing to complain about. I said nah

13 you don't. You can, I said you know I could swallow

14 \$1,000.00 D'ANGELO.

15 LEE: Right.

16 SPENCER: But you took \$3500 from me, and you still

17 messing around with me.

18 LEE: Yeah like we're crazy you know. I mean I'm...

19 SPENCER: And I'm gonna keep talking to her. Hey,

20 well and, and I need to get with you about Mr. Young

21 stuff like, you know you need to give me my money.

22 LEE: Yeah.

23 SPENCER: And, and I almost told her, don't let me go

24 talk to Mr. YOUNG. I'll take that from her.

25 LEE: Yeah. I mean that needs to happen.

1 SPENCER: I'm trying to be nice to you. But you  
2 mess, you didn't mess UI, you know I could have  
3 dealt with \$1,000.00 UI but not three. Not three.  
4 That's a lot of doggone money.  
5 LEE: She actually got five 'cause she got 4500  
6 'cause she got another 1000 out of me.  
7 SPENCER: Did you deposit that check?  
8 LEE: I haven't even tried to. I haven't even...  
9 SPENCER: It ain't gonna clear.  
10 LEE: Yeah I know. I wasn't even tripping so. I  
11 wasn't even tripping, you know, so. But I am, I'm  
12 sho' gonna go UI it's going to clear at some point.  
13 SPENCER: You know.  
14 LEE: You gonna put some money in there at some  
15 point.  
16 SPENCER: I said I trusted you, I said, you, I said  
17 do you know that I'm, I'm on a strict budget. And you  
18 wanta take that kinda money for me? Yeah, you coulda  
19 asked me to loan you some money.  
20 LEE: Right. Right. Well see you didn't, we have  
21 to believe we're having a positive conversation.  
22 LAUGHING...  
23 SPENCER: You know what? Lesson learned. And I, I  
24 still want the best for her.  
25 LEE: Yeah.



1 SPENCER: But you know she grows on you, but you  
2 don't, you haven't given me, you haven't left me any  
3 choice.  
4 LEE: Right.  
5 SPENCER: You UI, you taken away all my options.  
6 Do you know how to get a hold of Mr. Young?  
7 LEE: Ah, I have his number. You know that, that  
8 numb, that, ah, that ah memo I got from, from Habitat?  
9 SPENCER: Mm-hmmm.  
10 LEE: It's on my desk.  
11 SPENCER: His information is on there?  
12 LEE: Yeah, it's on my desk; his number's on there.  
13 SPENCER: She don't want me to do that.  
14 LEE: I think that's a good way to recount the chips.  
15 Seems like a good way to me.  
16 SPENCER: That's, that's the only option you leave me.  
17 LEE: Alright.  
18 SPENCER: Because basically you using all of my  
19 references anyway. I'm the one that took the man out  
20 and I showed him, you know my properties and so forth.  
21 LEE: Mm-hmmm.  
22 SPENCER: And ...Indicated no..., that's only, that's  
23 only option, that's only options you've given me.  
24 LEE: Well, I say do it.  
25 SPENCER: So, and move on.

1 LEE: I wouldn't even, I would just do it and just  
2 you know take the lead. Say I'm gonna be taking the  
3 lead on this deal and ah you know just begin to UI.  
4 Then and then I mean UI you know let 'em know what's  
5 up. Be the UI she come you know any other way you  
6 know just say UI here UI I'm trying to save the  
7 deal. I'm, I'm get my money back one way or another  
8 and I'm gonna get it back through this deal period.  
9 And if I have to let him know what is going on, I will  
10 do that. And then I will follow through with you know  
11 with pressing charges if need be.  
12 SPENCER: Hmmm.  
13 LEE: Cause I've already...  
14 SPENCER: Yeah I'll have that conversation with her.  
15 LEE: Cause I've already I talked to D'ANGELO, I  
16 talked to RON, you know, and as much as we don't wanta  
17 do that, we, you know.  
18 SPENCER: I will, promise you I will.  
19 LEE: You gonna, you gonna give us no other choice.  
20 No other choice whatsoever. So we need to do  
21 something.  
22 SPENCER: UI. Anyway man hey, get yourself  
23 together; don't miss your flight. LAUGHING...  
24 LEE: I'm not gonna miss it this time.  
25 SPENCER: Don't miss your flight dear.

1 LEE: LAUGHING... I'm gonna get up. If I don't get  
2 home...  
3 SPENCER: Hey.  
4 LEE: My boy, my boy's gonna find them a new  
5 daddy.  
6 SPENCER: Now listen.  
7 LEE: UI  
8 SPENCER: You did agree to, ah, to do the ceremony  
9 didn't you?  
10 LEE: Did I agree to what?  
11 SPENCER: To do my ceremony didn't you?  
12 LEE: I did. It's a done deal. LAUGHING...  
13 SPENCER: LAUGHING...  
14 LEE: I haven't got a contract. I haven't got a  
15 contract. I need a, I need a...  
16 SPENCER: That's hypocrisy.  
17 LEE: I need a LOI.  
18 SPENCER: You need a LOI? Well he'll be here next  
19 week.  
20 LEE: I need a Letter Of Intent. Okay.  
21 SPENCER: He'll be here next week. And ahem I'm  
22 thinking let's do lunch because I think all my other  
23 friends and stuff has kinda occupied our dinner time?  
24 LEE: Uh-huh.  
25 SPENCER: Cause I'll be, we'll meet with my pastor

1 ah you know Tuesday and Wednesday and then a friend of  
2 mine from church is having a dinner for, ah, ahem and  
3 so let's just do some lunch. LAUGH... Or something...  
4 LEE: That is true.  
5 SPENCER: While he's here. Huh?  
6 LEE: That's cool. I think you should have a, ah, I  
7 know you don't have a, a church wedding, but UI have  
8 a roof-top wedding.  
9 SPENCER: No, no, no I'm having it at the South side.  
10 LEE: Oh, okay, well cool. I'll just have to...  
11 SPENCER: And the at, I've already reserved the atrium  
12 and everything.  
13 LEE: Okay. Cool.  
14 SPENCER: So it's gonna be the atrium and then the  
15 recep...  
16 LEE: It should be on the roof top.  
17 SPENCER: Well it's gonna be in August D'ANGELO.  
18 It's gonna be hot.  
19 LEE: Aw yeah. I mean but if you do it in the  
20 evening.  
21 SPENCER: At 6 o'clock, well in fact I'm scheduling  
22 it for 6:00 o'clock. Well, let's we can, we can play  
23 that by ear.  
24 LEE: Piece of white linen, you know. A white linen  
25 reception.

1 SPENCER: And then the reception's gonna be in, in  
2 the art gallery.

3 END OF CALL  
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Target:	DAngelo Lee
Line:	214-729-3484
Session:	8665
Date:	05/02/2005
Start Time:	10:33:10 CDT
Duration:	00:35:13
Direction:	Unknown

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